

**Embassy of India
Zagreb**

**ECONOMIC AND COMMERCIAL REPORT
FOR THE MONTH OF MARCH 2023**

NAME OF THE MISSION: EMBASSY OF INDIA, ZAGREB (CROATIA)

MONTHLY REPORT FOR CROATIA

A. TRADE IN GOODS

I. Quantitative data

a) Bilateral trade during 2022 (January – December, including December)

| | Croatian export (US\$ million) | Croatian import (US\$ million) |
|-----------------------------------|---------------------------------------|---------------------------------------|
| Croatia's trade with India | 31.73 | 163.52 |

Data source: Croatian Bureau of Statistics

| | Croatian export (US\$ million) | Croatian import (US\$ million) |
|-----------------------------------|---------------------------------------|---------------------------------------|
| Croatia's trade with India | 54.81 | 459.36 |

Data source: Government of India, Ministry of Commerce and Industry - Department of Commerce

b) Top 10 items of import from India during 2022 (January – December, including December)

| S. No. | CN code | Commodity | Value (US\$ million) |
|---------------|----------------|---|-----------------------------|
| 1 | 2933 | Heterocyclic compounds with nitrogen hetero-atom[s] only | 16.95 |
| 2 | 3004 | Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic uses, put up in measured doses "incl. those for transdermal administration" or in forms or packings for retail sale (excl. goods of heading 3002, 3005 or 3006) | 16.14 |
| 3 | 6907 | Ceramic flags and paving, hearth or wall tiles; ceramic mosaic cubes and the like, whether or not on a backing (excl. of siliceous fossil meals or similar siliceous earths, refractory goods, tiles specially | 11.38 |

| | | | |
|----|------|--|------|
| | | adapted as table mats, ornamental articles and tiles specifically manufactured for stoves) | |
| 4 | 2401 | Unmanufactured tobacco; tobacco refuse | 10.7 |
| 5 | 7208 | Flat-rolled products of iron or non-alloy steel, of a width >= 600 mm, hot-rolled, not clad, plated or coated | 9.98 |
| 6 | 2922 | Oxygen-function amino-compounds | 5.88 |
| 7 | 8419 | Machinery, plant or laboratory equipment whether or not electrically heated (excl. furnaces, ovens and other equipment of heading 8514), for the treatment of materials by a process involving a change of temperature such as heating, cooking, roasting, distilling, rectifying, sterilising, pasteurising, steaming, drying, evaporating, vaporising, condensing or cooling (excl. those used for domestic purposes); instantaneous or storage water heaters, non-electric; parts thereof | 5.56 |
| 8 | 2934 | Nucleic acids and their salts, whether or not chemically defined; heterocyclic compounds (excl. with oxygen only or with nitrogen hetero-atom[s] only) | 4.61 |
| 9 | 8413 | Pumps for liquids, whether or not fitted with a measuring device (excl. ceramic pumps and secretion aspirating pumps for medical use and medical pumps carried on or implanted in the body); liquid elevators (excl. pumps); parts thereof | 4.56 |
| 10 | 6204 | Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts, divided skirts, trousers, bib and brace overalls, breeches and shorts (excl. knitted or crocheted, wind-jackets and similar articles, slips, petticoats and panties, tracksuits, ski suits and swimwear) | 4.43 |

Data source: Croatian Bureau of Statistics

| S. No. | HS code | Commodity | Value (US\$ million) |
|--------|---------|--|----------------------|
| 1 | 7601 | UNWROUGHT ALUMINIUM | 229.31 |
| 2 | 2601 | IRON ORES AND CONCENTRATES, INCLUDING ROASTED IRON PYRITES IRON ORES AND CONCENTRATES, OTHER THAN ROASTED IRO | 60.03 |
| 3 | 2933 | HETEROCYCLIC COMPOUNDS WITH NITROGEN | 11.92 |
| 4 | 6907 | CERAMIC FLGS AND PAVING, HEARTH OR WALL TLS CERAMIC MOSAIC CUBES AND LIKE, WHETHER OR NOT ON A BACKING; FINISHING CERAMICS | 11.90 |
| 5 | 2401 | UNMANUFACTURED TOBACCO; TOBACCO REFUSE | 9.45 |

| | | | |
|----|------|--|------|
| 6 | 0901 | COFFEE, WHETHER OR NOT ROASTED OR DCAFFEINATED; COFFEE HUSKS AND SKINS; COFFEE SUBSTITUTES CONTAINING COFFEE | 8.78 |
| 7 | 3004 | MDCMNTS (EXCL ITMS OF 3002,3005 / 3006) FR THRPUTC/PRPHYLCTC USES IN MEASURD DOSESOR IN PCKNGS FR RTL SALE | 7.68 |
| 8 | 7208 | FLAT-ROLLED PRODUCTS OF IRON OR NON-ALLOY STEEL, OF A WIDTH OF 600 MM OR MORE, HOT- ROLLED, NOT CLAD, PLATED OR COATED | 7.19 |
| 9 | 8504 | ELECTRICAL TRANSFORMERS, STATIC CONVERTERS (FOR EXAMPLE, RECTIFIERS) AND INDUCTORS | 5.97 |
| 10 | 2922 | OXYGEN-FUNCTION AMINO-COMPOUNDS | 5.95 |

Data source: Government of India, Ministry of Commerce and Industry - Department of Commerce

c) Top 10 items of export to India during 2022 (January – December, including December)

| S. No. | CN code | CN name | Value (US\$ million) |
|--------|---------|--|----------------------|
| 1 | 9031 | Measuring or checking instruments, appliances and machines not elsewhere specified in chapter 90; profile projectors | 6.51 |
| 2 | 8504 | Electrical transformers, static converters, e.g. rectifiers, and inductors; parts thereof | 3.66 |
| 3 | 8419 | Machinery, plant or laboratory equipment whether or not electrically heated (excl. furnaces, ovens and other equipment of heading 8514), for the treatment of materials by a process involving a change of temperature such as heating, cooking, roasting, distilling, rectifying, sterilising, pasteurising, steaming, drying, evaporating, vaporising, condensing or cooling (excl. those used for domestic purposes); instantaneous or storage water heaters, non-electric; parts thereof | 3.05 |
| 4 | 8530 | Electrical signalling, safety or traffic control equipment for railways, tramways, roads, inland waterways, parking facilities, port installations or airfields (excl. mechanical or electromechanical equipment of heading 8608); parts thereof | 2.97 |
| 5 | 4407 | Wood sawn or chipped lengthwise, sliced or peeled, whether or not planed, sanded or end-jointed, of a thickness of > 6 mm | 2.72 |
| 6 | 2933 | Heterocyclic compounds with nitrogen hetero-atom[s] only | 1.99 |
| 7 | 4701 | Mechanical wood pulp, not chemically treated | 1.08 |
| 8 | 2523 | Cement, incl. cement clinkers, whether or not coloured | 0.84 |

| | | | |
|----|------|--|------|
| 9 | 2934 | Nucleic acids and their salts, whether or not chemically defined; heterocyclic compounds (excl. with oxygen only or with nitrogen hetero-atom[s] only) | 0.81 |
| 10 | 2932 | Heterocyclic compounds with oxygen hetero-atom[s] only | 0.76 |

Data source: Croatian Bureau of Statistics

| S. No. | HS code | Commodity | Value (US\$ million) |
|--------|---------|--|----------------------|
| 1 | 8908 | VSSLS AND OTHR FLOATNG STRCTRS FR BREAKNG UP | 12.58 |
| 2 | 8530 | OTHE PARTS OF HDG 8525 TO 8528 EQPMNT FR RLWYS, TRMWYS,ROADWYS,WTRWYS ETC(OTHR THAN THOSE OF HDG NOS.8608) | 3.82 |
| 3 | 8607 | PRTS OF RLWAY/TRMWAY LCMTVS/ROLLNG-STOCK | 3.32 |
| 4 | 4407 | WOOD SAWN OR CHIPPED LENGTHWISE, SLICED OR PEELED, WHETHER OR NOT PLANED, SANDED OR ENDOINTED, OF A THICKNESS EXCEEDING | 2.86 |
| 5 | 8419 | MCHNRY,PLNT/LABORATORY EQPMNT,W/N ELCTRCLYHEATD,FR HEATNG,COOKNG,ETC,EXCL MCHNRY FR DOMSTC PURPS;STORG WTR HEATRS,NON-EL | 2.12 |
| 6 | 2933 | HETEROCYCLIC COMPOUNDS WITH NITROGEN | 1.82 |
| 7 | 2106 | OTHR FOOD PREPRNS N.E.S. | 1.66 |
| 8 | 8477 | MCHNR FR WRKNG RUBBR/PLSTCS/FR THE MNFCTR OF PRDCTS FROM THESE MTRLS,N.E.S. | 1.65 |
| 9 | 8451 | OTHER PARTS OF HOUSEHOLD LAUNDRY TYPE MCHNETCANDMCHNS FR APPLYNG PST TO BASE FBRC ETC;MCHNS FR RLNG,UNRLNG,FLDNG/CTTNG T | 1.58 |
| 10 | 8413 | PUMPS FOR LIQUIDS, WHETHER OR NOT FITTED WITH A | 0.95 |

Data source: Government of India, Ministry of Commerce and Industry - Department of Commerce

d) Import overview of Croatia from India during 2022 (January – December, including December)

| Commodity | Net mass (t) | Statistical value (US\$ million) |
|-----------------------|--------------|----------------------------------|
| Food and live animals | 754.01 | 1.24 |
| Beverages and tobacco | 1,821.93 | 10.76 |

| | | |
|---|-----------|---------------|
| Crude materials, inedible, except fuels | 1,722.48 | 2.71 |
| Mineral fuels, lubricants and related materials | 2.30 | 0.009 |
| Animal and vegetable oils, fats and waxes | 2.68 | 0.024 |
| Chemicals and related products, n.e.s. | 1,864.72 | 56.42 |
| Manufactured goods classified chiefly by material | 37,349.61 | 46.30 |
| Machinery and transport equipment | 3,750.26 | 26.91 |
| Miscellaneous manufactured articles | 801.26 | 19.14 |
| | | 163.52 |

Data source: Croatian Bureau of Statistics

e) Export overview of Croatia to India during 2022 (January – December, including December)

| Commodity | Net mass (t) | Statistical value (US\$ million) |
|---|---------------------|---|
| Food and live animals | 277.97 | 0.40 |
| Beverages and tobacco | 12.25 | 0.09 |
| Crude materials, inedible, except fuels | 10,095.82 | 5.07 |
| Mineral fuels, lubricants and related materials | 0.02 | 0.003 |
| Animal and vegetable oils, fats and waxes | 0.06 | 0.001 |
| Chemicals and related products, n.e.s. | 273.42 | 4.37 |
| Manufactured goods classified chiefly by material | 2,890.23 | 1.51 |
| Machinery and transport equipment | 651.31 | 12.65 |
| Miscellaneous manufactured articles | 24.62 | 7.62 |
| | | 31.73 |

Data source: Croatian Bureau of Statistics

f) Countries exports to Croatia ranking during 2022 (January – December, including December)

1. Manufacture of chemicals and chemical products

| Rank | Country name | Net mass (t) | Statistical value (US\$ million) |
|------------|--------------------|-----------------|----------------------------------|
| 1. | Italy | 235,577.79 | 363.13 |
| 2. | Slovenia | 207,346.34 | 320.09 |
| 3. | Hungary | 167,422.42 | 253.29 |
| 4. | Russian Federation | 128,208.10 | 98.23 |
| 5. | Germany | 115,217.16 | 438.27 |
| 93. | India | 1,203.85 | 25.43 |

Data source: Croatian Bureau of Statistics

2. Manufacture of basic pharmaceutical products

| Rank | Country name | Net mass (t) | Statistical value (US\$ million) |
|-----------|--------------|---------------|----------------------------------|
| 1. | Belgium | 449.01 | 169.55 |
| 2. | Germany | 8,510.86 | 361.34 |
| 3. | Italy | 6,827.72 | 94.84 |
| 4. | Ireland | 50.23 | 17.24 |
| 5. | Sweden | 11.41 | 40.03 |
| 8. | India | 428.07 | 30.20 |

Data source: Croatian Bureau of Statistics

3. Manufacture of wearing apparel

| Rank | Country name | Net mass (t) | Statistical value (US\$ million) |
|------|--|--------------|----------------------------------|
| 1. | Italy | 9,328.13 | 363.87 |
| 2. | Countries and territories not specified within the framework of trade with third countries | 2,684.70 | 76.81 |

| | | | |
|------------|--------------|---------------|-------------|
| 3. | Germany | 7,668.45 | 228.82 |
| 4. | Serbia | 1,764.75 | 77.31 |
| 5. | Hungary | 6,089.99 | 51.47 |
| 22. | India | 274.47 | 9.50 |

Data source: Croatian Bureau of Statistics

4. Manufacture of textiles

| Rank | Country name | Net mass (t) | Statistical value (US\$ million) |
|------------|--------------|-----------------|----------------------------------|
| 1. | China | 4,205.31 | 25.56 |
| 2. | Italy | 15,583.19 | 157.90 |
| 3. | Germany | 7,282.50 | 102.21 |
| 4. | Turkey | 4,661.98 | 30.30 |
| 5. | Pakistan | 2,210.60 | 14.07 |
| 11. | India | 1,381.93 | 7.78 |

Data source: Croatian Bureau of Statistics

5. Manufacture of machinery and equipment

| Rank | Country name | Net mass (t) | Statistical value (US\$ million) |
|------------|--------------|-----------------|----------------------------------|
| 1. | China | 23,740.64 | 195.44 |
| 2. | Germany | 43,075 | 601.23 |
| 3. | Turkey | 9,383.71 | 69.02 |
| 4. | Italy | 39,731.61 | 493.06 |
| 5. | Slovenia | 20,232.15 | 246.82 |
| 26. | India | 2,836.07 | 21.17 |

Data source: Croatian Bureau of Statistics

II. Qualitative data

Month: March 2023

a) Market access alerts (attach copy of notification)

1. Alerts on tariff changes, non-tariff barriers (SPS, TBT measures, import and export procedures/restrictions/prohibitions/licencing etc); trade policy developments

| S. No. | Notification no. and date or other references | Details | Effective from |
|--------|---|---------|----------------|
| 1 | Croatia is a member of the European Union (EU) and commercial policy is regulated by the European Commission. EU trade system, exporting and importing are covered by EC Regulations: https://ec.europa.eu/taxation_customs/business_en | NA | NA |

2. Alerts on trade defence measures taken by respective country (Safeguards including special safeguard, antidumping, CVD or anti-subsidy)

| S. No. | Notification no. and date or other references | Details of products/sectors affected (including HS codes) | Effective from |
|--------|---|---|----------------|
| 1 | Croatia is a member of the European Union (EU) and commercial policy is regulated by the European Commission. EU trade system, exporting and importing are covered by EC Regulations: https://ec.europa.eu/taxation_customs/business_en | NA | NA |

III. Other feedback

Month: March 2023

a) Feedback from major Indian industries/other commercial concerns set-up in that country and Indian trade visitors to that country

| S. No. | Name of business house | Activity sector | Trade barrier issues if any (incl. HS codes) | General feedback (Max. 200 words) |
|--------|------------------------|-----------------|--|-----------------------------------|
| 1 | NA | NA | NA | NA |

b) Feedback on major trade activities including logistic events (trade fairs/BSM including Indian participation)

| S. No. | Activity (trade fair, BSM etc.) | Date and venue | No. of participants from India | Name(s) of large/key participants from India | Feedback received | Source of funding (MAI TA/TC) |
|--------|---------------------------------|----------------|--------------------------------|--|-------------------|-------------------------------|
| 1 | NA | NA | NA | NA | NA | NA |

c) **Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued**

| S. No. | Activity (trade fair) | Date and venue | Number of participants from the relevant country | List of large/key participants from the relevant country | Number of Business Visas issued | Feedback received (Max. 200 words) |
|--------|-----------------------|----------------|--|--|---------------------------------|------------------------------------|
| 1 | NA | NA | NA | NA | 14 | NA |

IV. Any other submission

1. The prices of goods and services for personal consumption grew at the annual level by 12.0% in February 2023. In February 2023, compared to February 2022 (at the annual level), the prices of goods and services for personal consumption, measured by the consumer price index, increased by 12.0% on average, while, compared to January 2023 (at the monthly level), they increased by 0.2% on average. Observing the main divisions of the ECOICOP classification, at the annual level, the highest increase on average in consumer prices was recorded in the following divisions: Restaurants and hotels, of 18.5% (contribution to the growth of +0.93 percentage points), Food and non-alcoholic beverages, of 17.1% (+4.54 percentage points), Housing, water, electricity, gas and other fuels, of 15.5% (+2.63 percentage points), Furnishings, household equipment and routine household maintenance, of 14.2% (+0.82 percentage points), Clothing and footwear, of 11.3% (+0.69 percentage points), Miscellaneous goods and services, of 10.7% (+0.67 percentage points), Recreation and culture, of 8.9% (+0.46 percentage points), Health, of 6.1% (+0.19 percentage points), Transport, of 5.8% (+0.81 percentage points) and Alcoholic beverages and tobacco, of 5.3% (+0.27 percentage points). (Source: Croatian Bureau of Statistics)

2. In January, 32.4% more arrivals and 19.1% more tourist nights than in January 2022. In January 2023, there were 229 thousand tourist arrivals and 602 thousand tourist nights in commercial accommodation establishments, which was an increase in arrivals of 32.4% and of nights of 19.1% compared to January 2022. Domestic tourists realised 114 thousand arrivals and 253 thousand nights in January 2023, which was an increase of 15.0% in tourist arrivals and of 3.2% in tourist nights compared to January 2022. Foreign tourists realised 115 thousand arrivals and 349 thousand nights in January 2023, which was 55.9% more arrivals and 34.1% more tourist nights than in January 2022. The most foreign tourist nights in January 2023 were realised by tourists from Slovenia, as much as 51 thousand nights, which accounted for 14.5% of the total realised foreign tourist nights. The City of Zagreb realised the most tourist nights in January 2023, that is, 128 thousand nights, which accounted for 21.2% of the total realised tourist nights in Croatia. Compared to January 2022, tourists realised 22.2% more nights. The County of Istria and the County of Primorje-Gorski kotar followed, with 123 thousand and 98 thousand realised tourist nights, respectively. The most tourist nights in January 2023 were realised in the group Hotels and similar accommodation, as much as 357 thousand of them, which was 59.3% of the total realised tourist nights. (Source: Croatian Bureau of Statistics)

3. Industrial production in February decreased by 1.7% at the annual level. The largest decrease was recorded in Mining and quarrying, of 3.1%, and in Manufacturing, of 3.0%. The working-day adjusted industrial production in February 2023 decreased by 1.7% compared to February of the previous year. Observing seasonally and working-day adjusted data, at the monthly level, the industrial production increased by 0.7% compared to January 2023. According to the NKD 2007 sections, the working-day adjusted industrial production decreased the most in Mining and quarrying, by 3.1%, and in Manufacturing, by 3.0%, while it increased the most in Electricity, gas, steam and air conditioning supply, by 5.7%. At the end of February 2023, the total stocks of industrial finished products in the Republic of Croatia were 1.7% higher than the stocks at the end of January 2023 and 4.0% higher than the stocks at the end of February 2022. The total number of persons employed in

industry in February 2023 was 0.1% lower than in January 2023 and 0.2% lower than in February 2022. (Source: Croatian Bureau of Statistics)

B. TRADE AND INVESTMENT

a) Significant trends in trade and investment

| S. No. | Details of significant trends (Max. 200 words) | Analysis (Max. 200 words) |
|--------|--|---------------------------|
| 1 | NA | NA |

b) Information on tender Notices for projects and procurements of interest to Indian project exporters/suppliers (USD 15 million & above)

| S. No. | Tender/procurement notice no. and date | Sector | Value of tender/procurement |
|--------|--|--------|-----------------------------|
| 1 | NA | NA | NA |

c) Information regarding upcoming major investment in India from respective country

| S. No. | Particular of the asset/company | Sector of investment | Quantum of investment |
|--------|---------------------------------|----------------------|-----------------------|
| 1 | NA | NA | NA |

d) Trade Queries for imports/exports (if not uploaded on the Indian Trade Portal)

| Trade Queries from India for Import/Export attended by the Mission in March 2023 | | | | |
|--|-----------------------|--|---------------|---|
| S. No. | Enquiry Originator | Product | Import/Export | Action Taken (Max.200 words) |
| 1 | MPG Stone | Diamonds and jewellery | Export | Query rcv: 01/03/2023 Query answ: 01/03/2023 |
| 2 | Fahima Global Exports | Spices and leather items | Export | Query rcv: 02/03/2023 Query answ: 03/03/2023 |
| 3 | AL-Koshar Exports | Industrial storage racks and furniture | Export | Query rcv: 03/03/2023 Query answ: 03/03/2023 |
| 4 | Redolance Flowers | Toys | Export | Query rcv: 03/03/2023 Query answ: 03/03/2023 |

| | | | | |
|----|-----------------------------|--|--------|---|
| 5 | The Majestic Company | Flowers, office and school supplies and steel products | Export | Query rcv: 03/03/2023 Query answ: 03/03/2023 |
| 6 | Aidans Industries | Paper and packaging products | Export | Query rcv: 03/03/2023 Query answ: 03/03/2023 |
| 7 | Ajay Export World | Bamboo toothbrushes | Export | Query rcv: 04/03/2023 Query answ: 07/03/2023 |
| 8 | Nilcore Bath | Sanitary ware | Export | Query rcv: 05/03/2023 Query answ: 07/03/2023 |
| 9 | Adiyogi Agri Export | Groundnuts, rice, cereals and pulses | Export | Query rcv: 06/03/2023 Query answ: 07/03/2023 |
| 10 | Goldiva Technology | Automotive and aerospace spare parts and medical instruments | Export | Query rcv: 04/03/2023 Query answ: 07/03/2023 |
| 11 | Vishwesh Farms | Powdered milk | Export | Query rcv: 06/03/2023 Query answ: 07/03/2023 |
| 12 | Prisloren Global Care | Henna and senna powder | Export | Query rcv: 06/03/2023 Query answ: 07/03/2023 |
| 13 | Fit Tree International | Rice and oil seeds | Export | Query rcv: 07/03/2023 Query answ: 07/03/2023 |
| 14 | Shiv Shakti Metal | Welding wires | Export | Query rcv: 07/03/2023 Query answ: 07/03/2023 |
| 15 | Pinakin Overseas | Surgical products | Export | Query rcv: 08/03/2023 Query answ: 09/03/2023 |
| 16 | Nature's Boon | Cosmetics and medicines | Export | Query rcv: 08/03/2023 Query answ: 09/03/2023 |
| 17 | Kusoom Manufacture Exporter | Kitchenware | Export | Query rcv: 09/03/2023 Query answ: 09/03/2023 |
| 18 | Ncraze Tiles and Bathware | Tiles and sanitary ware | Export | Query rcv: 09/03/2023 Query answ: 09/03/2023 |
| 19 | Rex International | Ferrous and non-ferrous scrap | Import | Query rcv: 09/03/2023 Query answ: |

| | | | | |
|----|-----------------------------------|--|--------|---|
| | | | | 09/03/2023 |
| 20 | GMAC Exim | Dehydrated onion products | Export | Query rcv: 09/03/2023 Query answ: 09/03/2023 |
| 21 | SATCAP India | Bed sheets, blankets and towels | Export | Query rcv: 10/03/2023 Query answ: 15/03/2023 |
| 22 | Mindtrac | Batteries and tyres | Export | Query rcv: 10/03/2023 Query answ: 15/03/2023 |
| 23 | Am Home Care | Mosquito repellents and home care products | Export | Query rcv: 13/03/2023 Query answ: 15/03/2023 |
| 24 | Prime Enterprise | Mixer grinders | Export | Query rcv: 12/03/2023 Query answ: 15/03/2023 |
| 25 | Essence Buildware | Tiles | Export | Query rcv: 13/03/2023 Query answ: 15/03/2023 |
| 26 | TruGro Exporters | Rice and millets | Export | Query rcv: 13/03/2023 Query answ: 15/03/2023 |
| 27 | SDB Electricals | Fans | Export | Query rcv: 13/03/2023 Query answ: 15/03/2023 |
| 28 | Ganga Foods | Dehydrated onion | Export | Query rcv: 13/03/2023 Query answ: 15/03/2023 |
| 29 | Dr. Stanley Jones Siddha Pharmacy | Pharmaceuticals | Export | Query rcv: 13/03/2023 Query answ: 15/03/2023 |
| 30 | Cadila Pharmaceuticals | Pharmaceuticals | Export | Query rcv: 14/03/2023 Query answ: 16/03/2023 |
| 31 | Plastiblends India | Masterbatches | Export | Query rcv: 14/03/2023 Query answ: 15/03/2023 |
| 32 | Agrito Export | Seeds, nuts, spices, dried fruit, pulses, grains and herbs | Export | Query rcv: 14/03/2023 Query answ: 15/03/2023 |
| 33 | BPI Fasteners | Nuts, bolts and fasteners | Export | Query rcv: 14/03/2023 Query answ: 15/03/2023 |

| | | | | |
|----|------------------------|---|--------|---|
| 34 | IJH Creative Designs | Embroidered dresses and accessories | Export | Query rcv: 14/03/2023 Query answ: 15/03/2023 |
| 35 | Arex Exporter | T-shirts | Export | Query rcv: 15/03/2023 Query answ: 16/03/2023 |
| 36 | Abhay Pharma | Pharmaceuticals | Export | Query rcv: 15/03/2023 Query answ: 15/03/2023 |
| 37 | Chakraborty Overseas | Paper products, labels and stickers | Export | Query rcv: 15/03/2023 Query answ: 16/03/2023 |
| 38 | Aakash Chudasama | Footwear | Export | Query rcv: 15/03/2023 Query answ: 16/03/2023 |
| 39 | DonOnMan International | Sanitary pads | Export | Query rcv: 15/03/2023 Query answ: 16/03/2023 |
| 40 | Deekay International | Power tools | Export | Query rcv: 16/03/2023 Query answ: 17/03/2023 |
| 41 | RK Global Exporter | Vegetables | Export | Query rcv: 16/03/2023 Query answ: 17/03/2023 |
| 42 | Z-POLINE | Plastic tarpaulin | Export | Query rcv: 17/03/2023 Query answ: 17/03/2023 |
| 43 | Raviraj Metals | Cast iron utensils, manhole covers and machined castings | Export | Query rcv: 17/03/2023 Query answ: 17/03/2023 |
| 44 | Bhikshu Marketing | FMCG products | Export | Query rcv: 17/03/2023 Query answ: 21/03/2023 |
| 45 | Allies Overseas | Construction materials | Export | Query rcv: 17/03/2023 Query answ: 21/03/2023 |
| 46 | Jewel111 | Jewellery | Export | Query rcv: 17/03/2023 Query answ: 21/03/2023 |
| 47 | Wudnik International | Rice | Export | Query rcv: 18/03/2023 Query answ: 21/03/2023 |
| 48 | RDAI International | Rice, sugar, wheat, cotton, garments, tiles, spices, furniture, | Export | Query rcv: 20/02/2023 Query answ: |

| | | | | |
|----|---------------------|--------------------------------------|--------|---|
| | | PET and LED lighting | | 21/03/2023 |
| 49 | Asian Granito India | Tiles, marble and quartz slabs | Export | Query rcv: 21/03/2023 Query answ: 21/03/2023 |
| 50 | Yashasvi Foods | Jaggery products | Export | Query rcv: 20/03/2023 Query answ: 21/03/2023 |
| 51 | Jitendra Gupta | Honey | Export | Query rcv: 20/03/2023 Query answ: 21/03/2023 |
| 52 | Arthashastra.org | Rice | Export | Query rcv: 17/03/2023 Query answ: 21/03/2023 |
| 53 | Mansa Exports | Automotive and industrial lubricants | Export | Query rcv: 22/03/2023 Query answ: 22/03/2023 |
| 54 | Sevastu Global | Spices and pulses | Export | Query rcv: 21/03/2023 Query answ: 22/03/2023 |
| 55 | SPA Controls | Agro products | Export | Query rcv: 21/03/2023 Query answ: 22/03/2023 |
| 56 | Ira Agri Exports | Edible oils | Export | Query rcv: 21/03/2023 Query answ: 22/03/2023 |
| 57 | Streamflow Exims | Electric wires | Export | Query rcv: 22/03/2023 Query answ: 23/03/2023 |
| 58 | Ease Expo | Packaging products | Export | Query rcv: 22/03/2023 Query answ: 23/03/2023 |
| 59 | Divya Export | Rice | Export | Query rcv: 23/03/2023 Query answ: 23/03/2023 |
| 60 | Swastik Gumming | Kraft paper | Export | Query rcv: 24/03/2023 Query answ: 24/03/2023 |
| 61 | Packing Solutions | Corrugated boxes | Export | Query rcv: 23/03/2023 Query answ: 24/03/2023 |
| 62 | Meet Ghetiya | Vinyl flooring | Export | Query rcv: 23/03/2023 Query answ: 24/03/2023 |

| | | | | |
|----|--------------------|--|--------|---|
| 63 | Dream Export | Tiles and sanitary ware | Export | Query rcv: 24/03/2023 Query answ: 24/03/2023 |
| 64 | Gandhi Automations | Loading bay equipment and doors | Export | Query rcv: 24/03/2023 Query answ: 28/03/2023 |
| 65 | A Royal Exim World | Textile | Export | Query rcv: 26/03/2023 Query answ: 28/03/2023 |
| 66 | Global Victus | Sportswear, sports equipment and footwear | Export | Query rcv: 27/03/2023 Query answ: 28/03/2023 |
| 67 | Indian Xporter | Surgical products | Export | Query rcv: 27/03/2023 Query answ: 28/03/2023 |
| 68 | Ronak Rock | Tiles, marble, granite and quartz stones | Export | Query rcv: 28/03/2023 Query answ: 31/03/2023 |
| 69 | Prince Enterprise | Handles, furniture fittings, glass support and sofa legs | Export | Query rcv: 28/03/2023 Query answ: 31/03/2023 |
| 70 | Pandya Exports | Granite and marble | Export | Query rcv: 30/03/2023 Query answ: 31/03/2023 |
| 71 | Ganga Food | Turmeric and turmeric powder | Export | Query rcv: 30/03/2023 Query answ: 31/03/2023 |
| 72 | Divya Export | Rice | Export | Query rcv: 31/03/2023 Query answ: 03/04/2023 |
| 73 | Exporev India | Agro products and spices | Export | Query rcv: 31/03/2023 Query answ: 03/04/2023 |

For the month of **March 2023**, the Mission has received **73 trade inquiries** from India.

e) Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. / Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies

glasistre.hr, NEW DELHI: THE INDIAN PRIME MINISTER URGED THE G20 TO FIND COMMON GROUND ON GLOBAL ISSUES

Indian Prime Minister Narendra Modi on Thursday, at the opening of a meeting likely to be dominated by the war in Ukraine, urged the foreign ministers of the G20 member states to find common ground on global issues. India, which chairs this group this year, refused to blame Russia for that war and persistently advocates a diplomatic solution. At the same time, that country significantly increased its purchase of Russian oil. **(02/03)** <https://www.glasistre.hr/svijet/2023/03/02/indijski-premijer-pozvao-g20-da-pronade-zajednicki-jezik-oko-globalnih-pitanja-849152>

The same article was also published by index.hr, tportal.hr, 24sata.hr.

geopolitika.news, INDIA UNDER PRESSURE FROM THE WEST TO CONDEMN RUSSIA OVER THE WAR IN UKRAINE

"The experience of the past few years - the financial crisis, climate change, pandemic, terrorism and war - clearly shows how global governance has failed," said Indian Prime Minister Narendra Modi on Thursday, February 2, opening a meeting of foreign ministers of the G20 member states. **(02/03)** <https://www.geopolitika.news/vijesti/indija-pod-pritiskom-zapada-da-osudi-rusiju-zbog-rata-u-ukrajini/>

tportal.hr, CROATIA IS PREPARING FOR THE MASS ARRIVAL OF MIGRANTS FROM THE INDIAN SUBCONTINENT

The Croatian Ministry of Foreign and European Affairs is preparing for an increase in the number of requests for long-term visas from Indian citizens who were previously approved by the Ministry of Interior to work and stay in Croatia, writes Večernji list on Thursday. The newspaper states that in the past few years there has been an increasing demand for labor from that country. **(02/03)** <https://www.tportal.hr/vijesti/clanak/hrvatska-se-priprema-za-masovni-dolazak-migranata-s-indijskog-potkontinenta-20230302>

vecernji.hr, THE NUMBER OF MIGRANTS FROM THE INDIAN SUBCONTINENT IS GROWING: INDIANS, NEPALESE... 15,000 VISAS WERE ISSUED LAST YEAR

Today and tomorrow in New Delhi, Minister of Foreign Affairs Gordan Grlić Radman is discussing military and economic cooperation with his Indian counterpart. The Croatian Ministry of Foreign and European Affairs is preparing for an increase in the number of requests for long-term visas from Indian citizens who were previously approved by the Ministry of Interior to work and stay in Croatia, considering that in the past few years there has been an increasing demand for labor from that country. **(02/03)** <https://www.vecernji.hr/vijesti/raste-broj-migranata-s-indijskog-potkontinenta-indijcima-nepalcima-lani-izdano-15-000-viza-1660932>

monitor.hr, MULTI ALIGNED NEOLIBERAL: INDIAN PRIME MINISTER NARENDRA MODI

With this attitude towards the war in Ukraine, Indian Prime Minister Narendra Modi is consistently continuing the decades-long policy of non-alignment, or "multi-alignment", as Foreign Minister Subrahmanyam Jaishankar calls it and describes it as "more energetic and participatory" than the non-alignment of the 20th century. **(11/03)** <https://www.monitor.hr/multisvrstani-neoliberal-indijski-premijer-narendra-modi/>

poslovni.hr, THE HUGE THIRST FOR RUSSIAN OIL IS BEGINNING TO QUESTION THE DOMINANCE OF THE DOLLAR IN ITS PAYMENT

Sources in Indian oil circles are not particularly concerned. Western sanctions against Russia due to its aggression against Ukraine also have one "side effect" - they erode the dominance of the US dollar as the leading currency in oil trading. The reason is the increasingly pronounced export of Russian oil to India, which has broken into the leading buyers. As Reuters writes, the uncertain future of the dollar's position as the main currency in the calculation of oil trade has been discussed for several years. However, India's imports of Russian oil provide the strongest evidence yet that the currency structure of the oil trade is undeniably changing. **(12/03)** <https://www.poslovni.hr/svijet/golema-indijska-zed-za-ruskom-naftom-pocinje-dovoditi-u-pitanje-dominaciju-dolara-u-njezinu-placanju-4380547>

virovitica.net, A DAY ON THE STREETS OF MUMBAI

Thanks to the Indian multinational company BKT (Balkrishna Industries LTD. Corporate & Head Office), the signatory of these lines, together with a hundred other journalists from all over the world, had the opportunity to visit India, specifically Mumbai, as well as the city of Bhuj, where one of the BKT factories is located, at least briefly. A few hours of sightseeing in the largest city in India from a bus (according to the latest data, there are 20 million registered residents, but who knows how many more "illegals"), and one day of your choice, were not enough to get to know Mumbai. **(14/03)** <https://www.virovitica.net/jedan-dan-na-ulicama-mumbaija/36186/>

index.hr, ANALYSTS: CHINA AND INDIA ARE THE BIGGEST WINNERS OF SANCTIONS AGAINST RUSSIA

Western sanctions on Russian and Iranian oil directed cheap fuel to Asia and reduced the difference in prices that until now "worked" for Europe, and the biggest winners in this change are China and India, according to analysts and Refinitiv Eikon data. For decades, Asian importers have paid more for oil from major exporters, such as members of the Organization of the Petroleum Exporting Countries, which has given rise to the name "Asian markup" among analysts and government officials of consumer countries. **(15/03)** <https://www.index.hr/vijesti/clanak/analiticari-azija-je-najveci-dobitnik-zapadnih-sankcija-rusiji/2446663.aspx>

nacional.hr, INDIA IS GEARING UP FOR AN AIR TRAVEL BOOM

The Indian Minister of Transport has told domestic airlines to turn to international traffic and help with the construction of hubs, signalling them a good starting position in the race with foreign companies in the boom period of transportation. **(22/03)** <https://www.nacional.hr/indija-se-priprema-za-procvat-zracnog-prijevoza/>

logicno.com, RUSSIA AND INDIA ARE CONSIDERING STRONGER BUSINESS TIES AHEAD OF THE INTERNATIONAL ECONOMIC FORUM, WHICH IS TO BE HELD IN ST. PETERSBURG

New Delhi is hosting the 'Russia-India Business Forum: Strategic Partnership for Development and Growth' this week. The gathering, which takes place on Wednesday and Thursday, is part of a program of overseas events sponsored by the Saint Petersburg International Economic Forum (SPIEF), whose 26th iteration will take place from June 14 to 17. **(29/03)** <https://www.logicno.com/politika/rusija-i-indija-razmisljaju-o-cvrscim-poslovnim-vezama-uoci-medunarodnog-gospodarskog-foruma-koji-se-treba-odrzati-u-st-petersburgu.html>

dnevno.hr, JOE BIDEN GOT A SLAP ON THE WRIST, THE RUSSIANS MADE A LUCRATIVE DEAL: 'WELL, THAT'S ALREADY CAUSING A LOT OF CONCERN'

The rapid growth of oil supplies from Russia to India has already led to an increase in trade between the two countries. According to the latest statistics of the Indian Ministry of Commerce and Industry, for the first time in history, Russia entered the top five trade partners of India - the volume of trade between the countries in 2022 reached 38.4 billion dollars. **(29/03)** <https://www.dnevno.hr/vijesti/svaka-batina-ima-dva-kraja-joe-dobio-po-prstima-rusi-sklopili-unosan-posao-e-to-vec-itekako-izaziva-zabrinutost-2118785/>

f) Sectoral insight from Croatia

Pharmaceutical Market in Croatia - Overview

Croatia's pharmaceutical expenditure per capita - estimated at around USD441 in 2023 - is relatively high by regional standards. Fitch estimates that the country's pharmaceutical market will be worth EUR1.6bn (USD1.8bn) in the same year, representing 2.2% of Croatia's GDP. The market is highly competitive with both multinational and domestic companies. PLIVA, part of Teva, is the biggest domestic player. Multinationals involved in local distribution and similar activities in Croatia, include Johnson & Johnson (Janssen-Cilag), Bristol-Myers Squibb, Bayer, Abbott Laboratories, Baxter, Boehringer-Ingelheim, GlaxoSmithKline, Merck, Sharp & Dohme, Eli Lilly, Roche and Pfizer. The domestic drug industry currently meets some 35% of local demand in terms of value and 50% in terms of volume, employing around 6,000 staff. Croatian consumers show a preference for Western-branded pharmaceuticals over pure generics, offering multinational drugmakers an inherent advantage over generic and domestic players. Pharmaceutical company revenues have in more recent months also been hampered by higher production and logistics costs.

Structural Trends

Fitch predicts that Croatia's pharmaceutical market will experience a growth rate of 9.8% in 2023, reaching a value of EUR1.6bn (USD1.8 bn). Over the 2023-2027 period, Fitch predicts that the market will post a compound annual growth rate (CAGR) of 8.7% in local currency terms, equivalent to 10.7% in US dollar terms, growing to EUR2.2bn (USD2.6bn). Over the 10-year forecast period, Fitch projects a CAGR of 8.3% in local currency terms and 9.2% in US dollar terms, as the market's value climbs to EUR3.2bn (USD3.7bn) in 2032. At this point in time, per capita spending is forecast to stand at a substantial USD979.9.

Pharmaceutical Trade Forecast

Croatia's pharmaceutical trade deficit is expected to increase over the medium term, from EUR433.5mn (USD455.9mn) in 2022 to EUR1.1bn (USD1.3bn) in 2027. The leading sources of pharmaceutical imports include Hungary, Germany, Slovenia, South Korea and the Netherlands, though the Covid-19 vaccine procurement has necessitated imports from the US and other markets. Croatian exporters typically target other Balkan and Central and Eastern European (CEE) markets, as well as the US, Russia, the CIS and Western Europe. Sales of imported pharmaceuticals, at EUR1.6bn (USD1.6bn) in 2022, are expected to increase by 9.8% y-o-y in local currency terms (14.8% in US dollar terms) to reach EUR 1.7 bn (USD1.9bn) in 2023. Fitch forecasts imports reaching EUR2.4bn (USD2.7bn) in 2027, posting a compound annual growth rate (CAGR) of 8.7% in local currency terms (10.7% in US dollar terms). In the short term, imports of Covid-19 vaccines may still play a minor role in the market's development, with longer-term drivers being of a more organic nature, such as the aging population. The value of exported pharmaceuticals reached EUR1.1bn (USD1.2bn) in 2022. In 2023, exports are forecast to fall by -0.9% y-o-y in local currency terms (+3.7% in US dollar terms) to EUR1.1bn (USD1.2bn). Through to the end of 2027, exports will post a local currency CAGR of 2.1% (4.0% in US dollar terms), rising to EUR1.3bn (US1.4bn) in value. Upside risk to Fitch's pharmaceutical export forecasts are posed by the expanding of production capacities announced by the likes of Pfizer in 2022. However, elevated inflation levels will also make imported raw ingredients more expensive, negatively impacting the company's bottom line. Cost containment in export markets and downward price pressures will be some of the main factors influencing the domestic market's development. As a result, many Croatian drugmakers are changing their focus towards exports given the state of the domestic market, with firms such as PLIVA and Jadran Galenski Laboratorij boosting their presence in other CEE markets, as well as elsewhere in the EU and further away in China. The eurozone membership will facilitate trade across Europe. Additionally, pharmaceutical export volumes will continue to grow over the next five years. Teva has made significant investments in its local manufacturing capacity expansion, as it aims to upscale production of biologics, which are much higher-value products compared with generics. Teva's acquisition of Barr (which owned PLIVA) at the end of 2008 was a significant boost to the country's exports as the Israel-based firm looked to restructure operations and include PLIVA's business in its global generic drugs arm. Similarly, the export outlook will be boosted by the capacity expansion project announced by Pfizer in mid-2022. In collaboration with Sobi, a Sweden-headquartered biopharmaceutical company focused on rare disease, Pfizer began construction of a new EUR100mn production plant in Savski Marof. The facility, which is expected to be finalised by 2024, is reported to be used for exports of novel biological medicines to over 50 markets from 2026.

Competitive Landscape

Croatia's pharmaceutical market is highly competitive, with foreign companies expected to continue gaining market share at the expense of domestic players. According to Fitch's Operational Risk team, Croatia remains one of the more appealing destinations for investment by foreign multinationals in the South East Europe region. In mid-2022, the European Commission and the European Central Bank announced that Croatia had fulfilled the criteria needed for it to join the eurozone, paving the way for it to become the 20th member on January 1 2023. However, though the Croatian economy is deemed to have sufficiently converged with the eurozone, further reforms will be needed to keep the elevated debt burden on a downward trend towards EU limits, which will have a bearing on the country's pharmaceutical market trends.

Data Source: Croatia Pharmaceutical Report by Fitch Solutions Group Ltd.

C. TOURISM

a) Tourist Visa issued: March 2023

| S. No. | No. of Tourist Visa issued during the month (March 2023) |
|--------|--|
| 1 | Visas: 13 e-Visas: NA Total: 13 |

b) Use of Social Media/Print Media/Electronic Media for Promoting Tourism

Facebook post, (Ministry of Tourism, Government of India)

Be Blessed By The Waters of The Divinity!!!

Discover the mesmerizing beauty of Maa Ganga in Varanasi, India's spiritual capital!

Come and witness the divine glory of India's ancient cultural heritage. **(01/03)**

Facebook post, Holi, the festival of colours, is already upon us. Let's make the festive time special by making this super crunchy, tasty & irresistible #MasalaKaju recipe at home.

Your friends are going to love it!

Let us know what you think of it in the comment section

(01/03)

Facebook post, (Incredible India) Thought Holi is just about splashes of colors? Think again. Experience the multitude of flavors that comes alive in our drool-worthy delicacies enjoyed during this beloved festival of colors. Immerse yourself in a sensory journey and savor the many hues of this captivating #IncredibleIndia celebration **(09/03)**

Facebook post, Read the latest developments from the Innovation Capitals of India - Bengaluru & Hyderabad in this week's Lider Magazine. **(12/03)**

Facebook and Twitter post, Enjoy the glimpses of a beautiful evening, hosted jointly by Croatia India Society & Embassy of India, of Colours, Culture, Costumes, Cuisine & Conversations in Zagreb that was celebrated on 8/3/23 at Namaste Restaurant with 75 guests on the three coincidental occasions of Holi Festival, International Women's Day & Millets Food Festival. Amb Srivastava highlighted the essence of Holi Festival as the one which spreads the message of unity, inclusiveness, & living in the moment, and thus providing a blissful experience. Guest of Honour, H E Davor Ivo Stier, member of Hrvatski sabor & former Foreign Minister of Croatia, addressed the guests and welcomed the leadership role of India in bringing to the global attention the issues and ideas which are important for the whole planet, including during India's G20 Presidency. He underscored the continuous strengthening of India-Croatia relationship and mentioned the recent visit of Foreign Minister H E Gordan Grlić Radman to New Delhi which has successful outcomes including in Defence cooperation. The Indian dances connected with Holi and Croatian traditional costumes were presented to celebrate the International Women's Day showcasing the contributions, class, & charisma of women. The Menu for the evening was specially curated by Namaste Restaurant based on Millets to celebrate the #internationalyearofmillets2023. We thank the Ambassadors for their gracious presence. **(08/03)**

Facebook and Twitter post, Chess as a bridge to create unity

Sports is one of the best ways to create unity in diversity. By engaging in sports activities, we also learn the important message of staying true to the present moment and thereby enjoying the human experience of simply being. As we compete to win, respect for our competitors is automatically created. Considering that chess is an increasingly popular sport in Croatia, and that India is one of the leading countries in the history of the game, we decided to organize this event with our important partner, the Croatian Chess Federation, to celebrate this cross-border aspect of our bilateral relations. Chess is the bridge that unites us, and we will enjoy it together on March 15 in Koncertna dvorana Vatroslava Lisinskog. **(09/03)**

Twitter post, Held on 3 coincidental occasions Holi Festival, International Women's Day, & Millets Food Festival. Amb @rajks73 highlighted the essence of the Holi Festival as the one which spreads the message of unity, inclusiveness, & living in the moment & providing a blissful experience. **(09/03)**

Facebook and Twitter post, India had a reason to cheer loud at the 95th Academy Awards. 'Naatu Naatu' from RRR and the film The Elephant Whisperers created history by winning in their respective categories. 'Naatu Naatu' won in the Best Original Song' category and The Elephant Whisperers won in the Best Documentary Short Subject race, in what has now turned into a historic year for Indian cinema on the global platform. **(13/03)**

Facebook and Twitter post, India in Croatia (Embassy of India, Zagreb), in partnership with Croatian Chess Federation & Namaste Indian Restaurant organized a blissful International Chess Lovers Tournament - "Ambassadors Cup" at Koncertna dvorana Vatroslava Lisinskog on 15 March 2023.

11 Diplomats (from 8 countries & 11 Croatian friends played 36 games spread over 5 hours. The "Ambassadors Cup" Tournament was inaugurated by H. E. Mr. Frano Matusić, State Secretary of the Ministry of Foreign Affairs. Amb Srivastava, mentioned about strong partnership between Croatian Chess Federation with Indian counterparts and visits of Indian legend Vishwanathan Anand to Croatia in 2019 & 2021 & possibly later in 2023. H. E. Mr. Veljko Kajtazi, Member of Hrvatski sabor spoke about growing India-Croatia partnership including in sports area. Sec. General of CCF, Mr Alojzije Janković mentioned about his last year's visit to India leading Croatian delegation for ChessOlympiad 2022 Chennai. Proud winner of the beautiful "Ambassadors Cup" was Mr. Tomislav Ćorić, the Deputy Governor of Hrvatska narodna banka and former Croatian Minister of Economy. Everyone who attended this professionally well-organized event had an experience worth remembering. Chess truly broke the artificial barriers that we create in our minds. Respect for the talent, youth, age, experience, modesty and feeling of One Earth, One Family, One Future was all in evidence during the whole event. Please enjoy the glimpses of this beautiful event in 30 photos below. **(15/03)**

Facebook and Twitter post, Read the latest developments in the field of Medical Tourism in India - in this week's Lider Magazine **(17/03)**

Facebook post, ICCR's Distinguished Visitors Programme

Listed as one of the 7 wonders of the world, Taj Mahal is not only an exclusive architectural wonder but also an important cultural heritage of India. Glimpses of H.E. Ms. Kolinda Grabar-Kitarović, former President of Croatia, visit to TajMahal y'day! **(21/03)**

Facebook and Twitter post, India in Croatia (Embassy of India, Zagreb) celebrated the International Year of Millets 2023 (IYM 2023) at the Indian Technical and Economic Cooperation - ITEC alumni get-together with 25 guests. Ambassador Srivastava spoke on the occasion to highlight the growing Indian-Croatian partnership, especially at the people-to-people level with new Croatian academic institutions getting connected to Indian counterparts. He mentioned the efforts of the Government of India to provide opportunities to Croatian friends in different fields of expertise to visit India and understand the momentum of growth that India is and would witness in the next 25 years. The presentations by ITEC Alumni underscored one common point of blissful experience and networking opportunities that ITEC courses provide. Bogdan Okreša Đurić, Ph.D., a Postdoctoral Researcher at the Faculty of Organization and Informatics shared his impression on the recent participation in a 6-week Specialised Programme on Artificial Intelligence Centre for Development of Advanced Computing: C-DAC in the city of Noida. During his stay, Bogdan also visited Sharda University, one of the top universities in India and a partner university of FOI International from last year. Among other speakers, the guests could enjoy the view of ITEC alumni Izabela Marić, President of the Hrvatski savez za yogu and Izabela Majić from IBS-Experts International. The Attendees enjoyed an Indian dinner based on Millets celebrating the International Year of Millets 2023. **(22/03)**

Facebook and Twitter post, ICCR's Distinguished Visitors Programme

Yesterday, Former President of Croatia H.E. Ms. Kolinda Grabar Kitarovic witnessed the mesmerizing beauty and tranquillity of Swaminarayan Akshardham Temple, New Delhi. Here are few glimpses of the visit!! **(24/03)**

Facebook and Twitter post, Do not miss the opportunity to participate in the rich program and taste millet-based gastronomy inspired by India.

Opening of the Rijeka part of the initiative: "International Millet Year"

The opening of the Rijeka part of the initiative related to the International Year of Millets (IYM) 2023 will be held in the coming week at the Rijeka City Hall on Thursday, March 30, starting at 6 p.m.

Due to the limited number of places, all interested citizens are requested to announce their arrival by email pr.zagreb@mea.gov.in no later than March 27. The event was created in cooperation with the Embassy of India, Zagreb, the City of Rijeka, the Croatian - Indian Friendship Society, and members of the Kvarner Health Tourism Cluster. **(24/03)**

Facebook and Twitter post, One District One Product ODOP exhibition at the Ethnographic Museum in Zagreb continues for past two months. Amb Srivastava gave an introductory tour to Croatian friends having interest to develop business partnerships with Indian counterparts for ODOP products. **(24/03)**

Facebook and Twitter post, In the last three weeks, Lider magazine covered India's strengths in the 3T's (Trade, Technology and Tourism). **(31/03)**

Facebook and Twitter post, The opening of Rijeka part of the initiative related to the International Year of Millets (IYM) 2023 was held in the Rijeka City Hall on March 30, in cooperation with the Embassy of India, Zagreb, the city of Rijeka, the Croatian-Indian Friendship Society, and members of the Kvarner Health Tourism Cluster with welcome speeches by Mr. Mladen Zlamalik, Croatian-Indian Friendship Society, Mr. Raj Kumar Srivastava, Ambassador of India to Croatia, who explained that the UN, governments and non-governmental organizations around the world, including India, are trying to make millet one of the key foods. Ambassador also mentioned that Prime Minister of India Narendra Modi shared his vision to make the International Year of Millet 2023 a 'People's Movement' while positioning India as the 'Global Millet Hub'. Among the inaugural speakers were also Mr. Jadran Mandekic, leader of the project "Rijeka – the Healthy City" and Ph.D. Sc. Vladimir Mozetic, MD, president of the Kvarner Health Tourism Cluster. The event attendees witnessed lectures of prof. Ph.D. Davor Stimac, head of the Clinic for Internal Medicine and head of the Department of Gastroenterology at KBC Rijeka. Attendees had also the opportunity to hear about the benefits of millets by Ms. Vanja Đurica from Thalassotherapy Opatija and a presentation on the topic "Millet - a grain worth gold" by Ms. Bruna Skapin, M.Sc. interior Polyclinics for the prevention of cardiovascular diseases and reh. "Hearty". After the lecture, a snack menu based on millets was served to the attendees. **(31/03)**

c) Any advisory issued by the country for travelling to India

| S. No. | Advisory | Reason | Action taken |
|--------|---|---|---|
| 1 | Caution and detailed information before traveling is recommended due to COVID-19 pandemic and tensions in the Indian-Pakistani border | Croatian Ministry of Foreign and European Affairs emphasized that there are still dangers regarding COVID-19 pandemic when traveling internationally, especially for people who are not fully vaccinated. Also, the Ministry warned of the increased possibility of terrorist attacks, regarding the tensions in Indian-Pakistani relations along the border in Kashmir. | It is recommended to inform about the state of the pandemic and current and the detailed information on methods of arrival, testing and quarantine before the trip with the Indian diplomatic and consular representation, as well as the airline company. Regarding the possibility of terrorist attacks, the Ministry recommend increased caution when visiting places of a possible terrorist attack, such as bazaars, cinemas and other similar places of gathering. It is also strongly recommended to avoid any travel to the border areas, with the exception of: - the town of Wagah between Amritsar and Lahore (land Indian-Pakistani border crossing); - Jammu and Kashmir, with the exception of within the city of Jammu, air travel to the city of Jammu - the federal territory of Ladakh, but away from the India-China demarcation line |

| | | | |
|---|--|--|--|
| | | | The Ministry also recommended avoiding the tourist destinations of Pahalgam, Gulmarg and Sonamarg, avoiding any travel to the city of Srinagar or traveling on the national highway between the cities of Jammu and Srinagar. |
| 2 | It is not recommended to travel to Imphal, the capital of Manipur | The Ministry of Foreign and European Affairs said that there have been frequent political protests against the proposed registration of citizens. | Before traveling to the northeast of India, travellers should check the latest information, and avoid public gatherings upon arrival. |
| 3 | Travellers should be cautious in New Delhi | The Ministry of Foreign and European Affairs stated that India has faced an increase in crime, especially in the capital city of New Delhi, which is manifested in a higher number of murders, rapes and kidnappings of women. | It is recommended to avoid moving around the city at night, especially for women. Also, it is advised not to use public transport at night, as well as visiting isolated places. |
| 4 | Travellers should be cautious regarding the epidemiological situation. | The Ministry of Foreign and European Affairs emphasized that Dengue fever is a real danger in India, as well as malaria and other viral and bacterial diseases. | Croatian citizens are advised to get detailed information about the current epidemiological situation on the World Health Organization website (www.who.int) before traveling. Also, special caution is advised when consuming food and drinks. |

d) Interactions held with Tour operators for promoting tourism in India

| S. No. | Tour operator | No. of interactions held |
|--------|---------------|--------------------------|
| 1 | NA | NA |

D. TRANSFER OF TECHNOLOGY TO INDIA

a) New technology identified/covered in Press

| S. No. | Name of technology | Details | Usage | Sector | Company |
|--------|--------------------|---------|-------|--------|---------|
|--------|--------------------|---------|-------|--------|---------|

| | | | | | |
|---|--------------------------|--|--|-----------------------|----------------|
| 1 | Autonomous unmanned ship | Croatian Brodosplit JSC said it has started the construction of an autonomous unmanned ship. The project is co-financed by European Union funds for research and development. The goal of the project is the development and demonstration of a fully autonomous unmanned multipurpose ship that will be capable of autonomous navigation in real operational conditions. The unmanned vessel will enable a more efficient disposal of resources, with no risk for the crew during interventions that would ensure a long-term stay in the open sea or outer islands without the need to change the crew. The research and development program aims to enable the development of a functional innovative product and consequently its placement and commercialisation on the world market. | Its usage is aimed primarily at firefighting, prevention of sea pollution in cases of maritime accidents and for rescue operations | Shipbuilding industry | Brodosplit JSC |
|---|--------------------------|--|--|-----------------------|----------------|

b) Any science/technology exhibition held

| S. No. | Details | Sector | Participation | Participation from India |
|--------|---------|--------|---------------|--------------------------|
| 1 | NA | NA | NA | NA |

c) Any press coverage on new patents/designs/IPR filed/granted

| S. No. | Name | Date | Sector | Name of applicant |
|--------|------|------|--------|-------------------|
| 1 | NA | NA | NA | NA |

d) Any other information

| |
|----|
| NA |
|----|

E. DETAILS OF TRADE RESEARCH, INFORMATION DISSEMINATION ACTIVITY OF THE COMMERCIAL WING

a) Business & Commercial

| S. No. | Nature of activity (trade research, information dissemination, seminars, etc.) (Max. 200 words) | Details of seminar/conference (date/venue, no. of participants) or research (Max. 200 words) | Details of trade research (title of the report, executive summary, date of publication) (Max. 200 words) |
|--------|---|--|--|
| 1 | Monthly Newsletter for Public Diplomacy and Outreaches | March issue distributed | The latest edition (March 2023) can be found at the link: https://www.indianembassyzagreb.gov.in/page/embassy-of-india-zagreb-newsletter/ |
| 2 | Meeting with Ms. Tina Miodic, from AOL | 6 Mar 2023 Chancery | Ambassador met with Ms. Tina Miočić from AOL, to discuss their programme related to Ayurveda in coming weeks. |
| 3 | Meeting with Mr. Igor Marinic, CEO of Amagi Eastern Europe | 9 Mar 2023 Chancery | On 9 March, Ambassador had a meeting with Igor Marinic, CEO of Amagi Eastern Europe, the Indian startup which has recently opened their R&D centre for Europe in Zagreb. |
| 4 | Meeting with Prof. Koraljka Kovac and Prof. Lea Popinjac from the Faculty of Textile Technology | 10 Mar 2023 Chancery | On 10 March, Ambassador had a meeting with Prof. Koraljka Kovač and Prof. Lea Popinjač from the Faculty of Textile Technology, at Chancery, to discuss possible projects of textile related exhibitions |
| 5 | Meeting with representatives from the Faculty of Agriculture of University of Zagreb, Prof. Kristina Kljak, Dean of the Faculty, Prof. Ivica Kisić and Vice Dean Prof. Carovic Stanko | 14 Mar 2023 Chancery | In an effort to establish cooperation with seven universities based in Uttar Pradesh, Ambassador met representatives from the Faculty of Agriculture of University of Zagreb, Prof. Kristina Kljak, Dean of the Faculty, Prof. Ivica Kisić and Vice Dean Prof. Carović Stanko at Chancery on 14 March. |
| 6 | Meeting with representatives of Span JSC - Mr. Nikola Dujmovic, President of the Board and Mr. Sasa Kramar, Member of the Board | 21 Mar 2023 Chancery | Ambassador had a meeting with representatives of Span JSC - Mr. Nikola Dujmović (President of the Board) and Mr. Saša Kramar (Member of the Board), at Chancery on 21 March. |
| 7 | ITEC alumni get-together / International Year of Millets 2023 | 21 Mar 2023 Namaste Indian Restaurant | Embassy celebrated the International Year of Millets 2023 at the Indian Technical and Economic Cooperation – ITEC alumni get-together with 25 guests. Ambassador Srivastava spoke on the occasion to highlight the growing India-Croatia partnership, especially at the people-to-people level with new Croatian academic institutions getting connected to Indian counterparts. He mentioned the efforts of the |

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| | | | Government of India to provide opportunities to Croatian friends in different fields of expertise to visit India and understand the momentum of growth that India is and would witness in the next 25 years. The Attendees enjoyed an Indian dinner based on Millets celebrating the International Year of Millets 2023 on 21 March. |
| 8 | Meeting with Ms. Darija Krsticevic, Member of the Board and Mr. Vedran Špehar, Assistant to the President of the Board from Plinacro Ltd. | 22 Mar 2023 Plinacro headquarters | On 22 March, Ambassador had a meeting with Ms. Darija Krsticevic, Member of the Board and Mr. Vedran Špehar, Assistant to the President of the Board regarding trade dispute at Plinacro. |
| 9 | Guided tour of the ODOP exhibition for business community | 24 Mar 2023 Ethnographic Museum Zagreb | Ambassador Srivastava gave an introductory tour to Croatian friends from business community having interest to develop business partnerships with Indian counterparts for ODOP products. |

b) Government & Political

| S. No. | Nature of activity (Max. 200 words) | Discussion content and other details |
|--------|--|--|
| 1 | Holi Festival, International Women's Day & Millets Food Festival celebration | A beautiful evening, hosted jointly by Croatia India Society & Embassy of India, of Colours, Culture, Costumes, Cuisine & Conversations in Zagreb was celebrated on 08/03/2023 at Namaste Restaurant with 75 guests on the three coincidental occasions of Holi Festival, International Women's Day & Millets Food Festival. Ambassador Srivastava highlighted the essence of Holi Festival as the one which spreads the message of unity, inclusiveness, & living in the moment, and thus providing a blissful experience. Guest of Honour, H. E. Davor Ivo Stier, member of Croatian Parliament & former Foreign Minister of Croatia, addressed the guests and welcomed the leadership role of India in bringing to the global attention the issues and ideas which are important for the whole planet, including during India's G20 Presidency. He underscored the continuous strengthening of India-Croatia relationship and mentioned the recent visit of Foreign Minister H. E. Gordan Grlic Radman to New Delhi which has successful outcomes including in Defence cooperation. The Indian dances connected with Holi and Croatian traditional costumes were presented to celebrate the International Women's Day showcasing the contributions, class, & charisma of women. The Menu for the evening was specially curated by Namaste Restaurant based on Millets to celebrate the International Year of Millets 2023. Several Ambassadors including UK, Ireland, Malasiya, South Korea, Azerbaijan, etc. were present at the event |
| 2 | International Chess Lovers Tournament | Embassy of India in partnership with Croatian Chess Federation and others organized an International Chess Lovers Tournament - "Ambassadors Cup" at prestigious Lisinski concert hall on 15 March. 11 Diplomats (from 8 countries - Denmark, Egypt, Brazil, Romania, Czech, Austria and Ireland) & 11 Croatian friends played 36 games spread over 5 hours. The tournament was inaugurated by H. E. Mr. Frano Matusic, State Secretary in Croatian MFA. Ambassador Srivastava, in his remarks, mentioned about strong partnership between Croatian Chess Federation with Indian |

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| | | counterparts and visits of Indian grandmaster Vishwanathan Anand to Croatia in 2019 and 2021 and possible visit in second half of 2023. Mr. Valjko Kajtazi, Member of Parliament, spoke about growing India-Croatia partnership including in sports area. Secy General of CCF, Mr. Alojzije Jankovic mentioned about his last year's visit to India leading Croatian delegation for Chess Olympiad 2022 held in Chennai. Proud winner of the beautiful "Ambassadors Cup" was Mr Tomislav Coric, the Deputy Governor of Croatian National Bank and former Croatian Minister of Economy. |
| 3 | Working lunch | During the ongoing fortnight-long Millets Food Festival at Namaste Restaurant in Zagreb, Ambassador Srivastava hosted Mr. Davor Ivo Stier, MP and former Foreign Minister of Croatia, Mr. Sebastian Rogac, Director General of Multilateral & Global Affairs in Croatian MFA along with other distinguished guests for a working lunch with healthy millets on the menu. |
| 4 | Working lunch | Ambassador hosted millets lunch for MP Mr. Domagoj Hajdukovic, Mayor of Pula Mr. Filip Zoricic and Mayor of Rijeka Mr. Marko Filipovic in Namaste Indian Restaurant on 21 March and briefed them before their participation in the 9th batch of Gen Next Democracy Network Programme of ICCR from 10-19 April 2023. |
| 5 | Working lunch | On 24 March, Ambassador hosted a millet lunch for Ms. Lara Romano Chef d' Cabinet of Croatian Foreign Minister Radman and other distinguished colleagues from diplomatic community. |
| 6 | Visit of former President Ms. Kolinda Grabar Kitarovic to India, under the ICCR's Distinguished Visitors Programme | Ms. Kolinda Grabar Kitarovic, former President of Croatia visited India from 19 – 25 March, 2023 under the ICCR's Distinguished Visitors Programme. She visited four Indian cities - Delhi, Hyderabad, Udaipur and Agra and gave public addresses in three cities, except Agra. She visited several institutions of excellence, such as ISB, NIPER, THub - 2.0 at Hyderabad. She also presided over the signing of a cooperation agreement between Zagreb School of Economics & Management (ZSEM) and ISB, Hyderabad in her capacity as the Board Member of ZSEM. She delivered a Keynote Address at "Maharana Pratap Annual Geopolitics Dialogue 2023" on the theme of "India's Role in the Changing World Order - a Perspective from Europe". Ms. Kitarovic also delivered a talk on "Digital Transformation & Green Transition - Basis for a strong India- Europe Partnership" at Indian School of Business, Hyderabad. The visit was very substantive and fruitful, with many follow-up possibilities to strengthen bilateral relationship. |

F. DETAILS OF ACTIVITIES CONDUCTED OUT OF TRADE PROMOTION BUDGET

| Be for current financial year (Rupee) | Re for current financial year (Rupee) | Amount utilized (Rupee) | Details of activity in March 2023 (Max. 200 words) |
|--|---------------------------------------|-------------------------|---|
| Rs 10 lakh (Market expansion activities) | | Rs 10 lakh | 1) Purchase of printed materials for branding and promotion |
| Rs 7 lakh (State facilitation abroad) | | Rs 7 lakh | 2) Subscription to Lider - Croatian business magazine |

G. ACTION TAKEN ON THE PREVIOUS JWGs, JOINT COMMISSIONS, SUB-COMMISSIONS ETC.

| S. No. | Details of JWG/JEC with date and venue | Action Point (Max. 200 words) | Action Taken (Max. 200 words) |
|--------|--|-------------------------------|-------------------------------|
| 1 | NA | NA | NA |

H. COMPLAINTS FROM FOREIGN BUYER/SUPPLIER ON QUALITY AND TRADE DISPUTE

| Name of Indian exporter/importer | Address & contact of foreign buyer/supplier | Brief description of complaint | The authority to whom the matter was referred and the date on which the matter was referred | Any outcome (Max. 200 char) |
|----------------------------------|---|--------------------------------|---|-----------------------------|
| NA | NA | NA | NA | NA |

I. COMPLAINTS OF INDIAN EXPORTER/IMPORTER

| Name of Indian exporter/importer | Address & contact of foreign buyer/supplier | Brief description of complaint | The authority to whom the matter was referred and the date on which the matter was referred | Any outcome (Max. 200 char) |
|----------------------------------|---|--------------------------------|---|-----------------------------|
| NA | NA | NA | NA | NA |

J. ANY OTHER ISSUE OF IMPORTANCE

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